

Erin Sims

From: Courtney Donowho <cdonowho@vintra.io>
Sent: Tuesday, January 15, 2019 11:09 PM
To: Erin Sims
Subject: Re: Still Interested?

Categories: Blue Category

Hey Erin,

Yes, I will send out a calendar invite right now for a web conference.

Thanks so much!

Courtney Donowho, Account Executive
951.743.6113 Cell
www.Vintra.io
Courtney@Vintra.io
1530 The Alameda, Suite 205
San Jose, CA 95126

On Tue, Jan 15, 2019 at 6:03 AM Erin Sims <LPD554@cjis.lincoln.ne.gov> wrote:

Good Morning Courtney,

Yes. Thursday, January 17 at 0800hrs will work. I'm guessing this is a virtual meeting? Erin

From: Courtney Donowho [mailto:cdonowho@vintra.io]
Sent: Monday, January 14, 2019 3:52 PM
To: Erin Sims <LPD554@cjis.lincoln.ne.gov>
Subject: Re: Still Interested?

Hey Erin,

No worries! I've gotten crazy busy too! I have an opening on Thursday morning, January 17 at 8AM CT. Would that work for you?

I look forward to connecting!

Cheers,

Courtney Donowho, Account Executive

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On Wed, Jan 9, 2019 at 2:11 PM Erin Sims <LPD554@cjis.lincoln.ne.gov> wrote:

Hello Ms. Donowho,

Yes, we are still interested. I got sidetracked with a couple of homicide investigations and then end of year reports & stats,

And am trying to catch up on all of this and more. This is usually my slow time of year, but that luck has not kicked in yet.

My video analyst and I have seen a short demo of your product at two different conferences we attended in 2018. I am currently also in the process of hiring a new video analyst to help deal with the explosion of video/digital evidence that has been

Flooding into the lab. Our Asst. Chief has asked me to look into some new technology that will help streamline our work flow

And possibly identify more suspects. He also asked that I contact other police agencies that use your product to get a feel for

How it is working for them.

I should be in the office most of the next couple of weeks (digging out from under paperwork) but I should have some time

To visit with you. I am usually in the office M-F, 0800- 1600 central time. My contact information is listed with my signature.

Thanks for getting back with me,

Erin Sims, #554

Lincoln Police Department

Forensic I.D. Unit Lab Manager

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"It is a capital mistake to theorize before you have all the evidence. It biases the judgement"

Sir Arthur Conan Doyle, as Sherlock Holmes: 'A Study in Scarlet', 1887

From: Courtney Donowho [mailto:cdonowho@vintra.io]

Sent: Wednesday, January 09, 2019 2:01 PM

To: Erin Sims <LPD554@cjis.lincoln.ne.gov>

Cc: Kevin Thomas <kthomas@vintra.io>

Subject: Still Interested?

Hey Erin,

You had reached out a few weeks ago to request a demo of our video analytics solution for your team. I've reached out a few times but have never heard back. Let me know if you're still interested and we can get something on the calendar. I still have some availability later this week but I will be traveling extensively in the following weeks of January.

Looking forward to hearing from you,

Courtney Donowho, Account Executive

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